



Bei Geng Partner

Practice Areas: Private Equity/Venture Capital, Mergers & Acquisitions, Capital Markets, Investment Funds

E-mail: bei.geng@meritsandtree.com

Tel: 010-56500988

Professional Experience

Bei Geng is a partner at Merits & Tree. Prior to joining Merits & Tree, Ms. Geng was an attorney at Fangda Partners and Haiwen & Partners.

Ms. Geng's major practice areas are private equity and venture capital, mergers & acquisitions, and capital market. Having over ten years extensive experience, she has assisted numerous investors and enterprises in completing equity financing and investment projects at different stages and rounds, including the investments into companies listed on the major stock exchanges as well on National Equities Exchange and Quotations. She has acted across a broad range of industries sectors including TMT, pharmaceutical (including biopharmaceutical), manufacturing and renewable energy. She regularly assists clients including Alibaba, China Capital Investment Group, Yunfeng Capital, Sequoia Capital, KKR and GIC. She also advises fast-growing companies on full-range services including equity financing, corporate governance, equity incentive, structure restructuring, etc.

Education

LL.B., University of International Business and Economics

LL.M., University of International Business and Economics

Qualifications

Ms. Geng has been admitted to practice in the People's Republic of China.

Working language

Chinese and English

Representative Cases

1. Private Equity/Venture Capital, Mergers & Acquisitions

- Assisted China Capital Investment Group and its investment funds in investment in Haier Home, Tuhu, Alpark, Hanshow, WKAI, Genecast, Yovole
- Assisted Yunfeng Capital in its investments in Weilong, Kuaikan
- Assisted Meridian Capital, Matrix, Gobi, Everbright Financial Holding in their investments in Dongfang hauer, Kongyuan Electronic, WizNote, Pindu, Moyoyo,

Yueguo, Fanfan

- Assisted Alibaba and Alibaba Pictures in investments in film production and distribution companies and media companies;
- Assisted Sequoia Capital in its investments in Packgene, Shukun
- Assisted ByteDance in its investments in Sharkfit, Moore Threads, Hipacloud, RiVAL Technologies, Silicon Integrated
- Assisted GIC in its investment in a ride-hailing company
- Assisted Zhejiang Rongxin in its acquisition of controlling shares in A-share listed company Hundsun Technologies
- Assisted Yunxi Capital in the subscription of non-public issuance of stocks by A-share listed company Wasu Media
- Assisted KKR in the restructuring and investment into an agricultural sci-tech company

2. Capital Market

Ms. Geng advises on initial public offerings (IPOs) and listings on the stock exchanges in China Mainland, the Hong Kong Stock Exchange as well as in the US. Such companies include:

- China State Construction Engineering Corporation, on Shanghai Stock Exchange
- China Flooring Holding Company Limited, on Hong Kong Stock Exchange
- China Modern Dairy Holdings Ltd., on Hong Kong Stock Exchange
- China Mass Media International Advertising Corp., on US exchange
- Kingsoft Corporation Limited, on Hong Kong Stock Exchange
- Alibaba.com Limited, on Hong Kong Stock Exchange
- New Oriental Education & Technology Group, Inc., on US exchange
- Solarfun Power Holdings Co. Ltd., on US exchange
- China Metal Resources Utilization Limited, on Hong Kong Stock Exchange