



Qinghong Cai Partner

Practice Areas: Private Equity/Venture Capital, Mergers & Acquisitions, Investment Funds, Capital Markets

E-mail: qinghong.cai@meritsandtree.com

Tel: 010-5650 0933

Professional Experience

Qinghong Cai is the coordinating partner of our M&A practice. Prior to joining Merits & Tree, Ms. Cai worked at Simpson Thatcher & Bartlett LLP (a well-known Wallstreet law firm) and BlueFocus Group (an A-share listed company). She is specialized in M&A and securities compliance. With outstanding experience in merger and acquisition transactions and corporate governance, she is able to provide full-range legal services utilising her comprehensive expertise in regulatory compliance, capital strategy and tax planning.

Honor & Awards

IFLR1000 Leading Lawyer for 2022-2023 - Private Equity

Education

LL.B., Tsinghua University

LL.M., Tsinghua University

LL.M., Columbia Law School

Qualifications

Ms. Cai has been admitted to practice in the People's Republic of China and the State of New York, United States.

Working language

Mandarin and English

Representative Cases

1. PE/VC Investments

- Represented Gaorong Capital in connection with its various investments
- Represented Alibaba Group and its affiliated funds in connection with their various investments in new retail and TMT start-ups
- Represented Leaguer Capital in its investments in various semiconductor and automotive industry chain projects
- Represented BlueFocus Group and its affiliated funds in their investments in various new retail and metaverse projects

- Represented FAW Group's affiliated funds in their investments in various new energy vehicle and AI projects
- 2. Equity Financing for Startups**
- Represented startups, such as Ponhu Luxury, Infinity Brain Technology, JING, Intelli Global Corporation and Drip Academy, in their red-chip restructuring and equity financings
- 3. Acquisitions**
- Represented Chuangying Capital in acquiring a lead-zinc mine in Xinjiang
- Represented Newlink Technology in the acquisition of the controlling stake in Neusoft Yuetong
- Represented Elion in the acquisition of the controlling stake in Xuankeqingneng
- Represented BlueFocus in the acquisition of digital marketing companies, including DuoMengYiDong and Madhouse
- Represented Huasheng Media and Deep Blue Pictures in the sale of their controlling stake to Huaren Culture
- Represented Unilumin in its acquisition of domestic companies such as Joyway Technology
- 4. Cross-border Transactions**
- Represented Chinalco and Chalco in their investment and management of an iron ore project in Guinea, a bauxite project in Guinea, alumina plant projects in Indonesia and a bauxite project in Laos
- Provided legal services to CNGR Advanced Material in relation to overseas investment and management
- Represented Bondex in its acquisition of Haptrans, a Canadian logistics company
- Represented BlueFocus in the sale of its international busiessses to well-known M&A funds including CVC Capital
- Represented Unilumin in its acquisition of Trans-Lux (a NASDAQ listed company) and in its strategic partnership with Barco (a Belgium company)
- Represented Zanyu Technology in its acquisition of chemical assets in Indonesia
- Represented Israel Chemicals in the sale of its Jiaxing subsidiary, and the acquisition of Yunnan Phosphorus Group Limited